



## **Don Gilman**

Don is a seasoned consultant and coach to senior management and a highly respected speaker and instructor. He earned a BA in Engineering Physics from Westmont College with honors, a BS in Nuclear Engineering from the University of California at Santa Barbara, and an MS in Engineering Management from West Coast University in Los Angeles. Don recently returned to the United States after spending over two years in Germany on an International assignment for a Fortune 100 corporation with responsibility for the growth and expansion of a North American based business into the European market. Currently, Don is completing his Doctorate degree in Organization Change from Pepperdine University in Los Angeles, California.

Don has consulted with clients in the aerospace, automotive, non-profit, entertainment, retail, defense, manufacturing, medical device, telecommunications and many other sectors. His projects include formalizing and implementing a process to capture and capitalize on innovation from all levels of an organization including customers; Mergers and Acquisitions due diligence; complex system development oversight; organizational efficiency improvements; and regaining a lost competitive edge.

Don has taught for various institutions, including the University of California at Los Angeles (UCLA). He has also developed and presented courses on topics as diverse as Advanced Project Management, Presentation Skills, Relational Database Design and Implementation, and Polishing Your Executive Image. He has appeared on CBS, NBC, ABC, Fox, CNN, MSNBC, and many other networks. He has been quoted in the USA Today, the Los Angeles Times, the Orange County Register, the New York Times, and many other national and regional newspapers and periodicals. Don also has several articles published in respected international publications.

An active member of AMA (American Management Association), AOM (Academy of Management), ASTD (American Society of Training and Development), and IMC (Institute of Management Consultants), Don has also held a variety of board-level positions with corporations, as well as with educational and financial organizations. Don and his wife and three children live in Santa Barbara, California.

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